

Patrick Monroe **Making Deals Work for You**

Patrick Monroe is committed to making deals work for you. His 20 years of combined experience in both business and law have shown him how to clarify priorities, identify key issues, and tailor deals for maximum success. And now, he wants to share these essential skills with you.

Patrick empowers his audience with the knowledge and experience he has gained, so that they can get the most out of their deals. When you work with Patrick, you should look forward to an engaging and easy-to-understand presentation that prepares you for deal making success.



Making Deals Work for You

A Lawyer's View on How to Get the Most Out of Your Deal

(1-3 hours, inquire for details)

At his practice, Patrick often says “we’re deal makers, not deal breakers.” His signature talk shows you how to leverage this philosophy for your own pursuits. His unique experience allows him to translate complex legal concepts into practical business sense and provide you with business-oriented legal solutions that you can use for your business. By the end of the talk, you and your audience will be fully informed on how to make decisions that are aligned with your goals and how to structure deals to get the most out of them.

Objectives for *Making Deals Work for You* include:

- › Preparing yourself and your company to be in the best position to make a deal
- › Understanding how to tailor a deal to benefit you while minimizing risk; and
- › Knowing how to execute and implement a deal for maximum success



“*The best deals are the ones that advance your interests while minimizing risk.*”
—Patrick Monroe

To book Patrick for your next event,
contact him directly:
858-964-0707 | patrick@monroe.law



“*Make deals work for you, so you don't end up working for them.*”
—Patrick Monroe

Patrick Monroe brings over 10 years of senior sales and business management, and an additional decade of legal work focused in mergers and acquisitions and other business transactions, to the stage each time he speaks. At Monroe Law, he diligently works with clients as they start, grow, build, and sell businesses, all while speaking plainly to ensure that complicated legalese or business jargon doesn't cloud his clients' goals. It is this ability to communicate complicated legal concepts plainly and without pretense, that makes him so effective as a speaker.

In the office, Patrick works with buyers, sellers and business owners, concentrating on the areas of technology, software, communications, life sciences, healthcare and professional services. Onstage, he empowers professionals across industries to make strong and legally sound deals for the good of their businesses.

His informative and galvanizing talks are heavily informed by years in successful and highly lauded practice, as evidenced by his 10.0 Avvo rating and placement on lists like Top Attorneys (2017), San Diego Journal's Best of the Bar (2017), and Super Lawyers (2016-2019), as well as his practice's 300+ successful transactions and 200+ satisfied clients.

“**Frankly, Patrick is a breath of fresh air in this industry.** Professional, customer-oriented and value-focused, he clearly articulates his thoughtful opinions and recommendations and their benefits to you.”

—Ankist Z.

“[Patrick] has always been **professionally thorough and reliable in covering all aspects of what was being addressed.** Patrick is a down to earth person, fun to be around, caring, [...] and honest.”

—Robert H.

“He possesses a deep knowledge base to draw from in the areas of contracts and private equity, as well as **a gift for communicating complicated legalese.** His guidance ensures you come away with a firm understanding of all angles pertaining to your situation.”

—Amanda F.

MONROE LAW PC

Monroe Law is a law firm specializing in representing sellers, buyers and builders of businesses. We focus on advancing our clients' interests while minimizing risk, which results in more successful transactions.

**For more information,
please go to: www.Monroe.Law**